

JUNE 4, 2020

Sampling of 2Q Semiconductor Sales Guidance Now At -5%

Six companies expect an increase in 2Q sales while 15 companies anticipate flat or declining sales.

As part of its *May Update* to the 2020 *McClean Report*, IC Insights compiled a list of semiconductor companies that have provided 2Q20 sales guidance. The list included companies from across all geographic regions and all product categories.

Because of uncertainty regarding the impact of Covid-19 on business in the second half of this year, many semiconductor companies have not provided full year 2020 guidance. However, several provided an outlook for 2Q20 (Figure 1). Of those that issued quarterly guidance, most expanded the range of their projections to be wider than normal due to uncertainty surrounding the impact of the coronavirus pandemic. The numbers shown in Figure 1 represent the mid-point of the guidance.

Collectively, the 21 companies on the list anticipate a sequential sales decline of 5% in the second quarter of 2020. Despite tentative economic conditions, six companies expect to see their sales rise in 2Q, and 15 anticipate a sales decline.

Companies projecting an increase in their 2Q sales include MediaTek, AMD, Western Digital/SanDisk, UMC, Analog Devices, and SMIC. MediaTek's 2Q sales outlook of 6% ranks highest among the 21 listed companies. The company credits its positive second-quarter revenue guidance to expanding sales of its 5G-chipset sales for smartphones. Evidence of strong demand for NAND flash from datacenter and SSD applications is reflected in the 4% sales growth guidance from Western Digital/SanDisk, whose flash sales are heavily weighted toward these two end-use markets.

At the opposite end of the spectrum, double-digit sales declines are anticipated by each of Europe's three largest semiconductor suppliers, as well as TI and Skyworks. IC Insights forecasts that the total *IC market* will decline by 6% in 2Q20 compared to 1Q20.

MORE INFORMATION CONTACT

Bill McClean
President
Phone: +1-480-348-1133
Email: bill@icinsights.com

Sampling of 2Q20 Semiconductor Sales Guidance (\$M)

Company	Headquarters	1Q20 Total Semi	2Q20 Guidance	2Q20/1Q20 % Change
Intel	U.S.	19,508	18,200	-7%
TSMC (1)	Taiwan	10,319	10,250	-1%
Qualcomm (2)	U.S.	4,050	3,850	-5%
TI	U.S.	3,164	2,750	-13%
Nvidia (3)	U.S.	3,065	3,065	0%
ST	Europe	2,228	2,000	-10%
Infineon (4)	Europe	2,190	1,895	-13%
MediaTek (2)	Taiwan	2,022	2,145	6%
NXP	Europe	2,021	1,800	-11%
AMD (2)	U.S.	1,786	1,850	4%
WD/SanDisk	U.S.	1,752	1,820	4%
Renesas	Japan	1,617	1,520	-6%
UMC (1)	Taiwan	1,404	1,445	3%
Analog Devices	U.S.	1,312	1,319	1%
Microchip	U.S.	1,298	1,259	-3%
ON Semi	U.S.	1,278	1,180	-8%
SMIC (1)	China	905	941	4%
Qorvo	U.S.	788	730	-7%
Skyworks	U.S.	766	690	-10%
Xilinx (2)	U.S.	756	690	-9%
Rohm	Japan	669	625	-7%
Total		62,898	60,024	-5%

(1) Foundry (2) Fabless (3) Excluding Mellanox

(4) Excluding Cypress (purchased in Apr '20) in 2Q20

Source: Company reports, IC Insights' *Strategic Reviews* database

Figure 1

Report Details: *The 2020 McClean Report*

Additional details on IC market trends are provided in the 2020 edition of *The McClean Report—A Complete Analysis and Forecast of the Integrated Circuit Industry*. A subscription to *The McClean Report* includes **free** monthly updates from March through November (including a 200+ page *Mid-Year Update*), and **free** access to subscriber-only webinars throughout the year. An individual-user license to the 2020 edition of *The McClean Report* is priced at \$4,990 and includes an Internet access password. A multi-user worldwide corporate license is available for \$7,990.

To review additional information about IC Insights' new and existing market research products and services please visit our website: www.icinsights.com

About IC Insights

IC Insights, Inc., based in Scottsdale, Arizona USA, is dedicated to providing high-quality, cost-effective market research for the semiconductor industry. Founded in 1997, IC Insights offers coverage of global economic trends, the semiconductor market forecast, capital spending and fab capacity trends, product market details, and technology trends, as well as complete IC company profiles and evaluations of end-use applications driving demand for ICs.

Web Site: www.icinsights.com • **Phone:** +1-480-348-1133 • **E-mail:** info@icinsights.com